

# The Times-Dispatch

## INDUSTRIAL SECTION

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### TINKLING, HEART OF OLD LUNENBURG

Old Dominion's Newest Town  
Developing on Great Vir-  
ginian Railway.

KENBRIDGE WILL  
BE ITS NEW NAME

Splendid Country, Rich in Tobacco,  
Grain, Grasses and Cattle.  
Original Forests That Have  
Felt Not the Axman's  
Touch—Granite  
Deposits.

BY FRANK S. WOODSON.

(Staff Correspondence.)  
TINKLING, VA., February 23.—Take the map of Virginia, draw a triangle with Blackstone, in Nottoway county, at the apex to the north, Chase City, in Mecklenburg county, at the west corner of the base, and South Hill, in the same county, or Lawrenceville, in Brunswick county, at the east corner of the base; then look in the center of the triangle thus formed, and the new town now known as Tinkling, but soon to be incorporated under the better name of Kenbridge, will be correctly located.

It will be found that within this triangle is nearly all of the rich county of Lunenburg, occupying the middle part of it from east to west. The cone, or north part of the triangle, is of Nottoway county lands, the base, or south part, is a rich and prosperous piece of Mecklenburg county, and the eastern side is a considerable slice of Brunswick county, while the counties of Charlotte and Prince Edward touch the edges, and it may be truthfully said that no part of the State of Virginia is richer in varied forests and timber lands and in agricultural possibilities than the beautifully lying, well watered and well drained lands embraced within this triangle.

**Tinkling's Worthy Ambition.**  
The little village of Tinkling, soon to be incorporated as the town of Kenbridge, is ambitious to become the capital, the commercial center, the market town and a manufacturing center of this rich triangle, and if one may be permitted to judge by the energy now being displayed by its enthusiastic and wide-awake citizens, it becomes a safe prediction that within a decade Kenbridge will be a vigorous little Virginia city, and its praiseworthy ambition will be realized.

Last Tuesday, at a meeting held in the news columns of the Times-Dispatch, the people held a rousing meeting, under the auspices of the newly formed Board of Trade, and inaugurated vigorous measures to bring to pass quickly some of the great things outlined above. This meeting was attended by ambitious men of business capacity, who have the intelligence, the energy and also the means to bring things to pass.

**Name Changed to Kenbridge.**  
As a direct result of this meeting two leaf tobacco warehouses, two or more prize-winning stables, and quite likely, at least one tobacco manufacturing establishment will be in operation here within the year 1908. At this time I will speak of the fact that the people of Tinkling have decided to change the name of the place and the post-office to Kenbridge, and ask the Legislature for a charter of incorporation. They took the ground that Tinkling is not a suitable name for what is to be a vigorous little Virginia city, the name being a descriptive noun at best, and its purpose in life being to describe something that is small, and that small something a mere sound. Kenbridge is to be much more than a sounding brass, and there is to be nothing small about it. However, as the place and the post-office have so long been called "Tinkling," and as, in the nature of the case, they will have to be thus called for at least sixty days more, I will for the present, at least in this letter, continue to designate it by that unsuitable cognomen.

**Natural Town or City Site.**  
The post-office was originally called Tinkling Spring, but in obedience to an arbitrary rule of the Post-Office Department the "spring" was dropped off, and the one building, which served as a country grocery and post-office, and the old well, the horse rack and the little grove of umbrageous shade trees continued to tinkle in a minor key, but it being a long ways from a railway the sound was heard but a limited distance. Many well-to-do farmers lived and flourished within a circle of five or more miles around, and it was for their convenience the post-office was established away back yonder when Hon. E. C. Venable represented the district in Congress.

It had often been a subject of remark, even by casual observers, that the topography and the most beautiful lay of the ground, taken in connection with the natural wealth and the productiveness of the surrounding section, marked it as an ideal site for a town of commanding commercial importance, but it was too far from transportation facilities.

Two years ago all there was of Tinkling was the store, the well, the horse rack and the shade trees above referred to; but along came that magnificent internal improvement, the Virginian Railway, and the one obstacle in the way of building a real town here was removed.

**Virginian Road Opens Way.**  
When the road was first surveyed and the line run within 200 yards of Kennedy's store, it was but natural that the eyes of the people of the rich triangle above described were turned to Tinkling, and, figuratively speaking, they, in imitation of an ancient hero and conqueror, drew their sword, marked lines in the sand, and proclaimed the dictum: "Here shall be a great town."

### VIEWS OF THE NEW TOWN OF TINKLING, SOON TO BE CALLED KENBRIDGE



### WEEK'S SALES LARGE AND PRICES HIGH YET

Favorable Weather Results in the Largest Offerings of  
the Winter—Quality Good and Demand  
Continues Strong.

All things considered, the week just passed has been the most successful of the season on the tobacco markets of Virginia and North Carolina. The excellent handling season of the week before enabled the farmers to get their tobacco into shipping condition, and while it has not been rushed on the market, it has come in sufficient quantities to keep the warehouses busy during the selling hours of each day. Only on one day did prices in Richmond show the slightest decline, and this was due entirely to the fact that the weather was so damp as to damage a small part of the offerings. On the other hand, the prices received for all grades were up to the standard. Sun-cured and dark stemming tobacco continued to be in heavy demand, being much sought after by the large buyers. For the entire week 56,625 pounds of tobacco were sold on the local warehouse floors. Heretofore the weekly sales have not reached this mark but once. Dealers think that a large part of the crop is yet to come in, and are confident that there will be no diminution in the farmers' sales as fast as they care to, and to let this season's prices induce them to raise more tobacco in future.

#### LARGE RECEIPTS AT DANVILLE.

**Quality of Tobacco Good, Demand Strong and Prices Firm.**  
[Special to The Times-Dispatch.]  
DANVILLE, VA., February 23.—Messrs. Dibrrell Brothers give the following review of the Danville market for the week:

Receipts of tobacco on this market for the past week have been quite large, the sales running from 9 o'clock until late in the afternoon of each day. The quality of the offerings continues to be of a high proportion of wrappers, smokers and cuttings of medium fillers show an increase in the sales, and more medium fillers show an increase in the sales, and more medium fillers have been sold this week than for some time before. All buyers appear to be busy, and competition is strong, and the market active. The independents, however, are taking only a small share of the offerings. The big corporations are getting 75 to 80 per cent. of the tobacco sold. This crop appears to be a fair one, and the market, and the purchases made by the Imperial Tobacco Company have been large throughout the entire week. Prices are firm, and without material change. It is generally conceded that the present high level of prices will be maintained until this crop is sold.

Trade in redried tobacco is very active, several lots changing hands in this market this week. Large shipments are being made from the storage warehouses, and it is safe to predict that the amount of tobacco in the hands of the dealers is smaller than it has been for years, and stocks are being reduced from day to day. We look for continued large sales during the coming week.

#### LYNCHBURG HAS GOOD WEEK.

**Offerings in Good Condition and of Good Quality and Demand Active.**  
LYNCHBURG, VA., February 23.—The receipts of tobacco this week were very heavy. The offerings were generally in good condition, and were largely of the medium and good grades, but little in proportion of the fine grade and wrappers being offered. The trade was quite animated, and the buyers were very active in looking after the tobacco they wanted. Prices on all grades were fully up to quotations.

The prices for the week were as follows: Lugs, common, \$5.50 to \$6.50; leaf, good, \$6.75 to \$7.50; leaf, common, \$5.75 to \$6.25; leaf, medium, \$5.50 to \$6.00; leaf, good, \$5.50 to \$6.00; leaf, fine, \$6.00 to \$6.50; wrappers, \$1.50 to \$2.00. Sales of loose tobacco on the Lynchburg market were 25,000 pounds, as reported by the market.

**John L. Oglesby, of Lynch's warehouse:**  
Sold week ending February 21st, 50,000 pounds; sold week ending February 25th, 1,111,000 pounds; increase week ending February 28th, 574,100 pounds; sold from September 1, 1907, to February 28, 1908, 2,148,200; sold from September 1, 1906, to February 28, 1907, 12,440,100 pounds; decrease for 1908, 8,291,900.

#### Winston-Salem Sales Large.

[Special to The Times-Dispatch.]  
WINSTON-SALEM, February 23.—Large breaks on the local leaf tobacco market continue and the market sold about 800,000 pounds during the week. There is no material change in prices, and the buyers are showing as much eagerness to get all the leaf possible as when the sales were light. Farmers report very little leaf in the country now. Perhaps the most out of every ten have sold out. The growers are now busy for the 1908 crop, and it is generally conceded that as large, if not a larger crop will be planted than in 1907. The highest average of the year on a single load of tobacco sold here was made on Wednesday by Mr. W. T. Moore, of Summerville, Rockingham county. He sold 523 pounds at an average of \$32.64 per hundred. Twenty-five pounds of this brought 55 cents a pound, this being the highest price paid on the local market this year.

#### Wilson Market Very Active.

[Special to The Times-Dispatch.]  
WILSON, N. C., February 23.—While the exact figures have not yet been completed, still it is known that the tobacco sales on the Wilson market for the week ending February 23rd amounted to more than 1,000,000 pounds. This is more than double the amount of the sales for last February. The total sales this season to date amount to more than 1,000,000 pounds more than was sold here during the corresponding period last season, when the sales to March 1st, amounted to 1,187,344.

#### Blackstone Has Good Sales.

[Special to The Times-Dispatch.]  
BLACKSTONE, VA., February 23.—As predicted in this correspondence, this week has shown unusual activity in the tobacco market. Full breaks have been held at each of the warehouses, and the buyers have had all they could do to handle the sales. Prices have held firm up to the top notch, and the buyers have shown much eagerness for everything offered. One package of about 1,000 pounds of nice, dark wrap sold as high as \$24 per hundred for the entire week. It is estimated that between 400,000 and a 500,000 have been marketed during the past week.

#### South Boston's Sales Good.

[Special to The Times-Dispatch.]  
SOUTH BOSTON, VA., February 23.—The sales of tobacco continue large, and the average price remains about the same, which is fully up to the expectations of all parties concerned. There has been a decided shortage of short in pounds, and each naturally wants the "lion's share" while it is going. The buyers are urging the farmers to send in the weed as early as possible for the market while such fancy prices, as previously reported, are being paid. About 80 per cent. of the crop has been sold.

#### Big Breaks in Farmville.

FARMVILLE, VA., February 23.—The long looked for tobacco season has arrived, and not since the opening of the market for the sale of last year's crop has there been such tremendous breaks on the warehouse floors of Farmville as during the past week. The prices have been on all grades higher than known before for a great number of years. It being not infrequently the case that the weed is knocked out at from \$18 to \$25. The farmers all look prosperous, and pleased, not being heard to complain of the results of his tobacco sales. It is thought by those in position to judge that while much of the crop has been marketed, there yet remains nearly one-half to be sold. It is also predicted here that owing to the satisfactory prices and the returning to the market.

#### LARGE QUANTITY OF WOOD

**High School to be Erected at Wicomico.**  
Oysters Very Cheap.

[Special to The Times-Dispatch.]  
WICOMICO CHURCH, VA., February 23.—Thomas Wright has had 500 cords of wood cut on the tract of land he recently purchased of the heirs of the late Tom Coles, near Wicomico Church. The school trustees of this district have purchased two acres of land at Wicomico, on which they expect to erect a high school building. They expect it completed in time for the coming session.

#### MOSLEY ESTATE SOLD

**Highland Park Realty Corporation Purchases Valuable Property in Suburbs.**  
Through N. W. Bowe & Sons, a deed of bargain and sale was recorded yesterday morning in the Henrico county clerk's office by Dr. Ernest Mosley and other heirs of the estate of Mrs. Victoria V. Mosley, on Highland Park, conveying to the Highland Park Realty Corporation property valued at \$25,000.

#### BUY LAND FOR COLONY

**Tract of Over 5,000 Acres in North Carolina Sold to New Yorkers.**  
[Special to The Times-Dispatch.]  
SOUTH BOSTON, VA., February 23.—Messrs. W. D. Hill and T. Holt, Eastern real estate agents of this place, sold 5,500 acres of land in North Carolina to a syndicate of Western New York men a few days ago for the sum of \$10,000. The purchase will at once be divided into small tracts for colonization, and as the land is especially adapted to trucking purposes, no doubt it will be thus used.

Messrs. Easley and Hill spend a great deal of their time in the North on this class of work, and other colonization work in the South. Mr. Hill reports the sale of farm lands from his South Boston home office, amounting to \$100,000.

#### FARMERS PREPARING FOR LARGER CROPS OF TOBACCO

[Special to The Times-Dispatch.]  
BUCKINGHAM, VA., February 23.—Farmers have been busy the past week planting and preparing plant land. Indications are that a larger acreage will be planted in tobacco than for several years. Planters returning from the Farmville market report fine sales, and it is said that a local buyer realized a profit of \$2.50 per hundred on a lot of tobacco he recently sold and which was purchased by him before Christmas. There is plenty of ready money in circulation and laborers continue to return to their former homes and farm lands are more beautiful than they have been for years.

#### BEDFORD CITY BANKS MAKE GOOD SHOWING

BEDFORD CITY, February 23.—The annual statement of the People's Bank shows a most gratifying and stable status of affairs, which is especially encouraging in view of the stringency of monetary conditions throughout the land. A branch of the Lynchburg Institution is also doing a fine business, and the two banks are well equipped to handle any emergency that may arise.

### ROANOKE AT WORK FOR BETTER ROADS

Business Men of City and County  
Take Hold of Matter with  
Deep Interest.

#### MAKE TRIP OF INSPECTION

Mr. Coleman Goes with Delegation and Gives Great Encouragement in Work.

[Special to The Times-Dispatch.]  
ROANOKE, VA., February 23.—The committee appointed by the several associations, including the Board of Trade, Merchants' Association, the automobile interests, Roanoke Civic Improvement League and the county supervisors, assembled at Mr. LaBaume's office, in the Norfolk and Western Railway Building, last week to meet Mr. Coleman, assistant to the State Highway Commissioner, for the formulation of preliminary plans and the viewing of the roads selected for immediate improvement.

A great deal of gratification was manifested by all at the unanimous and hearty enthusiasm shown in the discussion of this movement, which is going to mean so much to Roanoke county. At least twenty-five or thirty of the county's and city's most representative citizens were congregated there, and promptly at 10:30 they repaired to the automobiles, a line of six or seven of which were awaiting them in front of the building. The first road visited by them was that leading out past the chemical works and the distillery, and known as the Tinker Creek Road. The party then returned to the fork of this road and the Cloverdale Road, and they proceeded on the latter road the distance of a mile or more. Returning through the city they then went out Franklin Road to the corporation limits, and then out onto the county roads leading to Bent Mountain.

**Can Be Easily Improved.**  
While these roads were found to be heavily traveled, muddy, and impossible for the hauling of heavy traffic, nevertheless it was agreed by all that there was no unusually heavy grades to be encountered, and that the improvement should be a matter of comparatively small expense. The condition of the roads traversed and those tributary to them was universally bad, and these conditions offered one of the strongest arguments to every one in the party that Roanoke City and county should no longer delay in the inauguration of a system of extensive and permanent improvements.

Mr. Coleman further advised that this county was favored with unusually fortunate circumstances, contributing to the successful prosecution of a road improvement campaign. He pointed out the easy access of large bodies of good rock, the freedom of heavy grades on the roads traversed, and the unusual advantage just at this time, when labor

### QUEER PEOPLE OF GREAT RIFT VALLEY

The Noted Masai, Who Make  
Their Homes in the Heart of  
British East Africa.

#### STOCK-RAISERS AND WARRIORS

How the British Are Evolving a  
Civilization—American Cotton  
and Quaker Missionaries.

#### BY FRANK G. CARPENTER.

Nalvasha, British East Africa.  
In the heart of the East African Highlands, as far south of the Mediterranean Sea as New York is distant from Denver, and as far west of the Indian Ocean as Pittsburgh is west of the Atlantic, I am writing this letter for my American readers. I am in the Great Rift Valley, a mighty trough, which runs almost north and south through this part of the continent. It begins at the Zambesi and traces of it are still to be found in the distance. It is supposed to be formed by the earth's folding up after a mighty volcanic eruption, which left the craters of Kilimanjaro, Kenya, and Elgon, through the clouds at altitudes of from 14,000 to 20,000 feet.

This great valley narrows and widens like a giant's hand, and it has many great lakes. Broadly speaking, all the great lakes of East Africa are in it or in its spurs. North of here are Lakes Baringo and Rudolf, and still further north in Abyssinia is Lake Tana, the source of the Blue Nile. As I write I am looking out on Lake Nalvasha, a beautiful sheet of blue water over which white cranes are flying. I can see zebras and antelopes feeding on the grass, and the shore is a glass can watch the ugly black head of three hippopotamuses bobbing up and down like giant fishing corks upon the surface. The shores here are swampy, and are lined with masses of reeds. Just back of them the ground rises to rich pastures, which are protected from sportsmen by the reservations allotted to the Uganda Railway and fairly swarmed with big game.

The weather here is delightful. We are so near the equator that one can almost straddle it, but the altitude is such that blankets are needed at night and it is never excessively hot during the day. Nalvasha is a little higher up in the air than the top of Mount Washington, and the climate of the whole Rift Valley is said to be suited for white men. This matter is being tested by settlers. Large tracts of land have been taken up in different places, not far from the railroad, and there are many English who are going into stock raising, and the climate of the whole Rift Valley is said to be suited for white men. This matter is being tested by settlers. Large tracts of land have been taken up in different places, not far from the railroad, and there are many English who are going into stock raising, and the climate of the whole Rift Valley is said to be suited for white men.

This is one of the strongholds of the Masai race, who have always been noted as warriors and stock raisers. I see them about Nalvasha, and not a few of them are investing in the Rift Valley.

### REAL ESTATE AND BUILDING NEWS

Best Week of the Year Was  
the One That Has  
Just Closed.

GREATER INQUIRY  
AND MORE BUSINESS

All the Agents Are Cheerful, and  
Some Have Done Large Business—Plenty of Money for  
Home-Builders—Activity in the  
Suburbs.

By practically unanimous vote the real estate agents and land agents have declared the past week a very good one in their interesting line of business. A number of them go so far as to say it has been in most respects the best week of this year. The inquiry for desirable property from all classes of buyers and for all sorts of really has been more pronounced than at any time this year.

The inquiry seems not to be confined to any particular locality, but is general, and investors and home-seekers are not neglecting any part of the city or the suburbs. One of the leading agents declared with a show of enthusiasm that the buying and the inquiry are not confined to any locality or any class of property. To illustrate this, he said that during the week he had closed sales of property near Oakwood upon which residences have already been started. Then, the very next day he closed deals for lots on Ashland Street in the exactly opposite direction, and on these, also, homes are to be built at once. Then in another section, that is to say, on Floyd Avenue, he sold property that is to be improved immediately.

#### Much More Active Demand.

Another agent gave in like testimony, and added that the skies are brightening all around. Still another says that while the demand for small houses and the cheaper order of lots continues active, and growing more so every day, the demand for larger and more costly homes is on the increase, and in fact is somewhat in excess of the supply.

He said he was on the lookout for several houses at from \$8,000 to \$10,000, and so far had not found them just to suit his clients.

The transfers for the month of February, while not just in shape yet to be footed up from the books of the clerks of the courts, are well enough posted to show that after all the talk of dullness and hard times the month has been a rather busy one with the clerks whose business it is to record deeds. The footings will demonstrate that better business was done in the second month of the year than in the first.

#### Many Building Permits.

The total sales for the past week run considerably over \$100,000, although some of them have not had the final touches put on them in the clerk's offices.

The records of the Building Inspector's office furnish evidence that there is to be no cessation of building in Richmond for some time to come. Applications for permits to build, enlarge and repair homes and business houses were very numerous during the whole week.

#### Some of Sales Closed Up.

Messrs. J. Thompson Brown & Company sold last week a 50-foot lot on Garrison Street to Mrs. Sarah J. Redford, who will erect two houses thereon. This is a part of the McCarthy vineyard track near Oakwood Cemetery. The same firm sold 30 feet on Ashland Street to Mr. G. W. White for immediate building purposes, also 154 feet on Floyd Avenue to Mr. O. J. Davis, who has already commenced the erection there of two nice modern homes. Brown & Company also sold two houses on Mayo Street for \$5,500. These sales, with several other minor properties, ran their sales for the week up to something over \$15,000.

Messrs. Pollard & Bagby report increased inquiry for small property and more searching after the higher classed goods. Their sales for the week were about \$12,000.

Messrs. J. A. Connelly & Company sold the residence, No. 607 East Grace Street, to Mr. P. B. Hatcher for \$18,000. Other transactions by this firm ran their sales for the week up to something like \$30,000.

W. C. Blanton's agency closed up sales of property for the week ending on the string for some time. Among these was the property Nos. 2210, 2211 and 2214 West Canal Street, which was bought by an investment by Messrs. J. M. Thalhimer. The figure was \$5,000. Mr. Blanton also sold No. 1701 Park Avenue, for \$4,850. This was bought by the Unitarian congregation, and will become their parsonage.

Messrs. H. Selden Taylor & Co. sold some splendid property for home building purposes on Grove Avenue and Vine Street.

#### Investors Very Active.

Messrs. Green & Redd, who made good sales during the week, report the demand for the higher grades of property much more active. They made a number of sales during the week of small houses, and also several lots on which small houses are to be erected at once. These sales were in that part of the city just west of the Boulevard, and known as Lee Annex. This firm also reports the sale of three handsome dwellings on South Fourth Street, near Dambles Hill Park, they being 315, 317 and 319. The price paid for these was \$12,000.

Dr. G. David Taylor, a young dentist, who has been a citizen of Richmond